

I WANT TO SELL!

Questions and Answers

Q. How do I become a VENDOR? A. Anyone can be a vendor by simply having a yard sale in their yard, at their business or setting up in designated vendor places. Many communities have different places where vendors from within and outside of that town or city can set up a booth. The main thing is to be sure you have permission from the landowner to set up a booth. Usually the more the merrier therefore clusters of vendors are commonly found along the route.

Q. What can I SELL? A. Almost anything popular, antiques, collectibles, dishes and glassware, to farm implements, food items, produce and more. Some things to consider however are business licenses and health department permits. Each town has different rules and regulations so be sure to check with the local City Hall and Health Department where you set up your booth for any licenses or permits you may need to purchase.

Q. What TIME do the SALES BEGIN? Each vendor is on their own and can choose when they want to begin but typically vendors are active by 8:00 a.m. Friday, Saturday, Sunday, and operate until late in the evening.

Q. What does it COST to participate? A. There is no fee to participate however some vendor spaces may charge a nominal rental fee to allow you to set up a booth. Please check with your community if a permit is needed.

Q. WHO ORGANIZES this event? A. The event was created by *The US 12 Heritage Trail Council*, but rely on community support from each town and/or county tourism and chamber office to promote the events in their regions. The success of the sale depends on coordination from each community. Please see these links for regional information:

New Buffalo, Three Oaks

www.harborcountry.org

Niles, Buchanan, Edwardsburg

www.fourflags.org

Sturgis, Mottville

<http://www.ci.sturgis.mi.us/index.php>

Bronson, Jonesville, Quincy, Allen Coldwater

<http://www.discover-michigan.com>

Clinton, Irish Hills, Somerset, Brooklyn

www.visitlenawee.com

Saline, Ypsilanti,

<http://www.annarbor.org>

US 12 Heritage Trail

www.us12heritagetrail.org

I WANT TO SHOP!

US 12 Heritage Trail

Questions and Answers

Q. WHERE are the YARD SALES? A. Yard sales can be found along the US 12 Heritage Trail at homes located on the designated route, in business parking lots, along side streets adjacent to the route, in wide open fields and pastures (remember, US 12 passes through beautiful rural areas with farms and some of the most awesome scenery you will find anywhere), and basically anywhere people can find to set up. Some areas will have large numbers of vendors in one group, others may be scattered and in some instances you may travel for several miles or more without seeing a yard sale because of the distances between homes on the country roads.

Q. Where does it BEGIN and where do I PARK? A. The current length of the sale takes you from New Buffalo Michigan to Detroit. You might decide to start at the eastern end and travel west or the opposite. You may decide to jump on board anywhere in between. Parking may be limited in some areas to virtually impossible in other places to ample. It depends on the area. **VERY IMPORTANT** - be cautious of the driver in front of you and pedestrians on the roadway - be patient and a parking space will present itself.

Q. Is there an ADMISSION FEE? A. NO. You should never have to pay admission. The events were not set up for that purpose.

Q. How long will it take me to get from point A to point B? A. That depends on how disciplined you are and how much ground you want to travel in one day. If you have to stop at every yard sale then it may take you awhile. It is easy enough to "cruise" the yard sales and travel a modest distance but it also easy to get caught up in the event and spend 3 to 4 hours in one area. Pre-Plan. Decide in advance how much time you want to spend in each area and try to stick with your plan. But most of all - have a good time and enjoy the sights and sounds.

Q. Are there HOTELS near the yard sales and should I make RESERVATIONS? A. Yes, there are plenty of accommodations located along the way. Making reservations is a wise decision but you have to have a plan and be disciplined to make your destination for the night. Getting a room may be difficult if you wait too late in the day to find a place but not impossible.